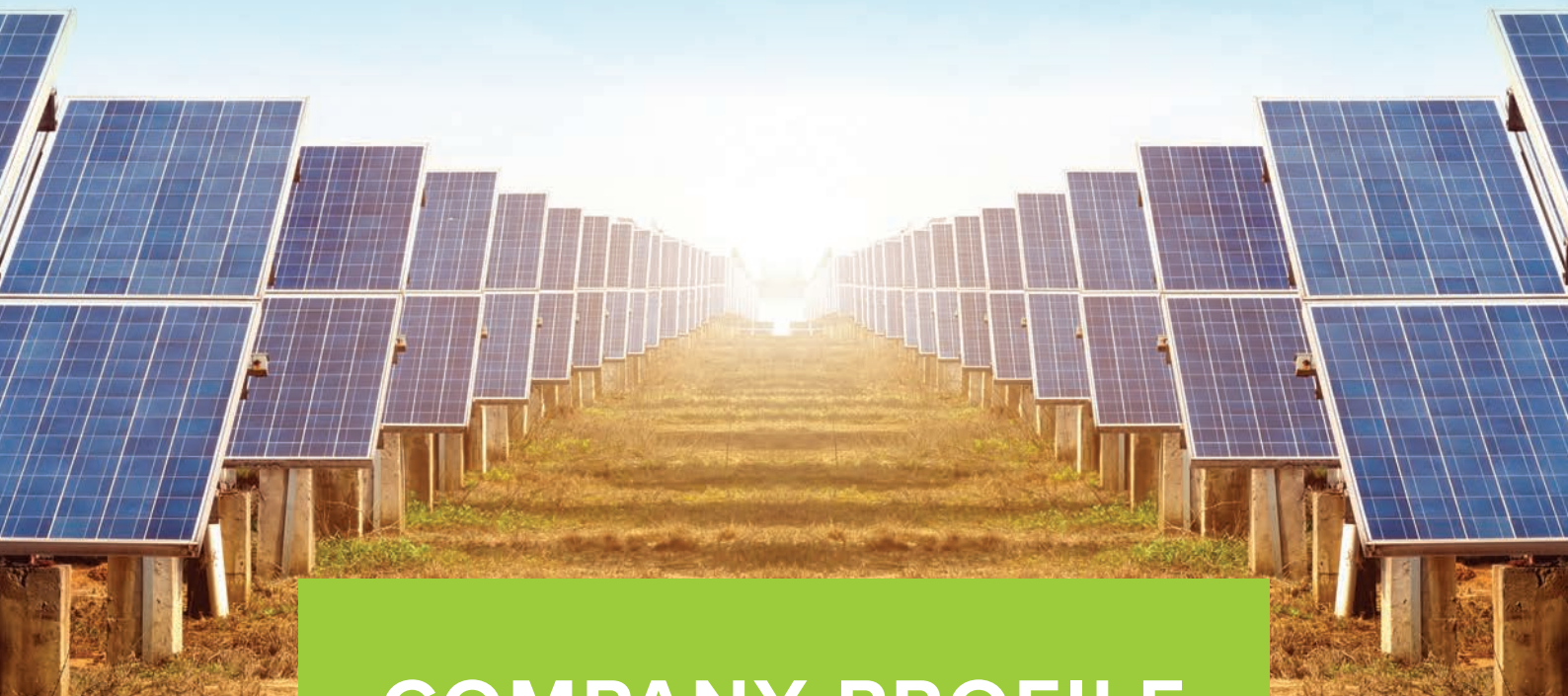


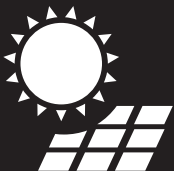


PERTH SOLAR FORCE

EC 012770



COMPANY PROFILE



**SOLAR
POWER**



**SOLAR
STORAGE**



**COMMERCIAL
SOLAR**



**EV
CHARGING**



**ELECTRICAL
SPECIALIST**



WHY PERTH SOLAR FORCE?

- ✓ Perth Owned, Perth Run & Perth Operated.
- ✓ Local Showroom, office and warehouse in Wangara, Geraldton and Bunbury.
- ✓ Perth Solar Force, Geraldton Solar Force, South West Solar Force.
- ✓ Over 80 full time employees, call centre & service team.
- ✓ All in-house CEC Qualified Electricians Clean Energy Council Approved Solar Retailer.
- ✓ Goodwe, Sofar, SolarEdge, SMA, Huawei and Tesla preferred local partners.
- ✓ Over 20,000 systems installed - Over 400,000 panels.
- ✓ Installing 250+ jobs a month, over 3,000 a year.
- ✓ Elite market leading products all with top warranties.
- ✓ All systems include a 15 year workmanship warranty.
- ✓ All installs are monitored and come with a 5-year savings guarantee.
- ✓ Wealth of knowledge & over 50 years combined experience.
- ✓ SolarQuotes Platinum Rated solar installer and highest rated.
- ✓ Started in 2013, now the top solar retailer in WA.

JA SOLAR

GOODWE
your solar engine

SUNTECH

SO FAR
SOLAR
AUSTRALIA

Jinko

solar edge

CanadianSolar

HUAWEI

REC

Fronius

LONGi Solar

SMA

risen
solar technology

ENPHASE

LG

TESLA

SUNPOWER®

SOLUNA

Q CELLS

solar analytics

MISSION + VALUES

To be Perth's best residential and commercial solar solutions provider, delivering reputable brands backed by market leading customer service, ensuring maximum return on customer investment.

Service | Reputation | Success | Knowledge | Teamwork





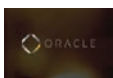
PERTH SOLAR FORCE CAPABILITIES

Perth Solar Force specialises in providing economic long term energy solutions for residential and commercial customers. We're currently installing approximately 20MW a year, which is just over 50,000 solar panels. We have extensive experience delivering residential and commercial projects of all sizes in a variety of industry sectors including Government, Industrial, Farming and Agriculture, Hospitality and Retail.

- ✓ Grid connected PV systems from 1.5kW systems to 1 MW commercial systems.
- ✓ Site surveys, 3D system designs including panel arrays, wiring, saving projections & bankable simulations.
- ✓ City council planning approval and building permits.
- ✓ Application to energy provider, including STCs and LGCs.
- ✓ Structural engineers assessment of the roof and building.
- ✓ Earthing equipment and earth cabling.
- ✓ Isolators and circuit board protection.
- ✓ Communication and monitoring equipment.
- ✓ All tests to relevant Australian Standards and tests required.
- ✓ System commissioning, operation manuals and maintenance programs.
- ✓ Finance solutions, including interest free, operating lease, chattel mortgage and PPA's.
- ✓ Retro fit battery packages and hybrid battery back up solutions.
- ✓ Ground mount racking systems, multi story buildings with our highest being a 23 story building in Perth.
- ✓ Solar Smoothing and Voltage Power Optimisation (VPO).

Below are a few of the companies Perth Solar Force have completed.

Perth Solar Force were responsible for design, supply, installation, commissioning and maintenance;





PERTH SOLAR FORCE TEAM

We are a West Australian company proudly employing over 80 workers around Western Australia. Each team member has been individually selected for their large range of skills, technical abilities and unparalleled experience. Our reputation means everything to us, so our clients can be content they will receive the best products in the market, with the highest quality installation, at the most competitive price.

DIRECTORS

Aaron, Jason & Bronson have been friends for 20 years and attended high school together. They began as RJB Electrical in 2013 delivering residential and commercial services including solar installations. In 2016 the decision was made to focus on solar and so Perth Solar Force was born. Over the past years they have expanded and developed the company to become one of the number 1 top solar retailers in Western Australia. Their focus is always on delivering the very best in quality and service. Approximately 40% of our new business comes from referrals by happy customers.

SALES CONSULTANTS

Leading from the front, our sales consultants are non-pushy, genuine energy experts who will recommend the best system for each individual location and budget. They will assess billing information, energy requirements and site conditions before presenting an obligation free appraisal on options that best suit the client's needs and requirements.

SERVICE & SUPPORT

We are one of the rare companies that have a showroom/office/warehouse with our own call centre, bookings, accounts, applications and service teams. We do everything in house and are open from 8am to 5pm Monday to Friday. For anything relating to applications, installs or accounts, our clients will be speaking to local Australians who will help and assist with any queries. We install and service across many locations in our state ranging from Kalbarri, Geraldton, Jurien Bay, throughout metro Perth and down to the South West region. We also cover Northam, York and everywhere between there and Kalgoorlie.

INSTALLERS

We have over 30 full time, in-house installers including 20 fully qualified CEC Electricians. With our solid team and 30+ years of combined solar experience we can ensure there is no job we can't handle. With all the necessary training, tickets, equipment and insurances you can rest easy knowing you are not only in good hands but in the best hands. Our installers pride themselves on quality workmanship, they are always on time, polite, friendly and professional.



RESIDENTIAL SPECIALISTS



As WA's leading residential solar installers, you've possibly already seen our installation teams out on the roads or doing installs. We're currently doing 60+ installs per week around Perth and regional WA, which is more than 3000 installs per year in total.

Most residential systems range from 1.5KW systems with 6 panels up to 5kW systems with 20-24 panels. The potential savings for a 5kW inverter with 6.6kW of panels is often over \$2,000 a year combined with altering your power usage. Australia wide there have been over 10 million solar panels installed and renewable energy makes up 30% of Australia's Electricity.

With the solar incentives still reducing the upfront costs of solar systems by up to \$3,500 and the fact you get paid for the excess power they feed back into the grid, all combined with the possible \$2,000 a year savings, that's the reason why over 25% of Western Australian homes have solar.

At Perth Solar Force, we guarantee that your solar system will produce enough energy in its first 5 years of operation to save you over \$5,000 off your electricity bill. *T&C APPLY.



COMMERCIAL SPECIALISTS

WA'S #1 COMMERCIAL SOLAR INSTALLER

Installing a commercial solar power system is a complex process. Installations of this size can take time to complete. With the team at Perth Solar Force you can be sure that your investment will deploy megawatts of solar power at the lowest cost and minimal risk while achieving the best possible results from the start. Solar power will deliver long term cost savings to your business. We will tailor a solar system to suit your business's needs, using top quality products from proven suppliers with comprehensive warranties. We can also offer battery storage solutions to help you manage your energy usage.

- ✓ Huge solar incentives contributing to offset the upfront cost of solar – Up to \$70,000 per business.
- ✓ Create your own power to reduce your power bill, operating costs and increase your profits.
- ✓ Cash flow positive from day one – Finance options available with \$0 upfront.
- ✓ Instead of paying for power, pay off your system using the savings your system generates.
- ✓ Boost property value by adding solar.
- ✓ Depreciation benefits from a tax perspective – some businesses can receive the instant business asset write-off.
- ✓ Protect against rising utility rates as electricity prices in Australia have increased by more than 30% in the last four years.
- ✓ Make use of your large external roof area for solar which will also help with shading of your roof and associated cooling effects.
- ✓ Going green reduces greenhouse gas emissions.



Mazda Wangara
100kW System



Shelford Construction
100kW System



Aqualife
100kW System



Future Engineering
100kW System



Lawn Doctor
81kW System



Barr & Standley
20kW System



Orchid Winery
30kW System



McDonald's Mundaring
20kW System



PERTH SOLAR FORCE

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"Perth Solar Force are an excellent company to deal with. They offer a quality service from start to finish. Their after sales service is excellent and they always make time to talk to you and answer any enquiries you may have. Highly Recommended." - Mike



"We recently installed solar panels for our house and everything from the quotation and inspection to the financial arrangements and installation went smooth and easy. They use good brands and have their own skilled electricians and installers. Very happy with their service." - Amir



"Great service from initial meeting through to installation work. Very professional and friendly approach. Looking forward to savings and also doing the right thing for our environment." - Rob



"I was impressed by the professionalism and efficiency from the young team of installers. Would certainly recommend, a credit to Perth Solar Force." - Dan



"Perth Solar Force installed our panel back in April. Within 6 months, we have sliced our electricity bill by 2/3. We normally pay about \$600-\$800 dollar per 60 days and our last bill was just \$206! The tea, were highly professional and highly recommended." - Siska



"I am a single mum and have had some bad experience with trades people. I chose Perth Solar Force because they were very professional and helpful. No pressure from sales. My options were explained in easy to understand language. The install was smooth and the tradies very polite and clean. I would highly recommend Perth Solar Force." - Louise



We've Got You Covered, Now & Always



PERTH
SOLAR FORCE
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GERALDTON
SOLAR FORCE
EC 012770



SOUTHWEST
SOLAR FORCE
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